## ARNOLD & PORTER

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February 11, 1994

~G

Mr. Giora Meyuhas
Economic Minister to North America
Government of Israel, Economic Mission
350 Fifth Avenue
New York, NY 10118

Mr. Amnon Neubach Minister for Economic Affairs 3514 International Drive, N.W. Washington, D.C. 20008

Mr. Eli Zitouk Chief Fiscal Officer Government of Israel 350 Fifth Avenue New York, NY 10118

Dear Giora, Amnon and Eli:

We are very pleased that the Government of Israel, Economic Mission (the "GOI"), has engaged Arnold & Porter (the "Firm") to provide legal services and international trade advisory services to it. The said services will be provided to the Economic Office at the Israeli Embassy in Washington and the Economic Mission in New York. The purpose of this letter is to set forth our mutual understanding as to the terms of this Agreement and the basis on which our fees and related expenses will be charged with respect to the abovementioned engagement.

### 1. Term

The term of this Agreement shall be for a trial period of two years commencing on February 1, 1994, and terminating on January 31, 1996. However, either party shall have the right to cancel this Agreement on 60 days prior written notice to the other.

#### 2. Fee Calculation

The Firm will charge the GOI for our legal and trade advice services on the basis of a retainer in the amount of \$6,000 per month. We will review periodically with the Economic Ministers our actual cost experience for providing the services under this Agreement, especially during the first few months of the retainer. Based upon that review, we would consult with the

### ARNOLD & PORTER

Mr. Giora Meyuhas Mr. Amnon Neubach Mr. Eli Zitouk February 11, 1994 Page 2

Economic Ministers to examine whether any adjustments of the services performed or of the monthly retainer amount, upward or downward, would be appropriate taking into consideration any budgetary restraints on behalf of the GOI.

## 3. Special or Separate Projects

For special or separate projects that are outside the scope of the retainer, if given to us to conduct, we would charge you at our usual and customary hourly rates in effect at the time, less a ten percent discount, exclusive of expenses.

## 4. Reimbursement for Expenses

The GOI shall reimburse the Firm for reasonable expenses expended by the Firm in performance of its services, not to exceed \$8,000 for the period of one year, unless otherwise approved. The said out of pocket expenses will include domestic travel and transportation expenses (including subsistence expenses while on travel); charges for long distance telephone calls; overtime secretarial charges which were prior approved; express delivery and postage charges; duplicating charges; and any special computer, data-processing or similar expenses that are beyond the capacity of the Firm's existing system. It is understood that the Firm's international travel will have to be approved by the Economic Ministers prior to their execution. Any such travel so approved will be reimbursed to us and will not be subject to the \$8,000 cap. We will bill you at cost for charges paid to third parties, and charges for internal services will be billed at the Firm's usual and customary rates for such services.

Although we do not currently contemplate taking such action, we would not contract with any consultants outside the Firm without the prior approval of the GOI.

# 5. Statements for Fees and Expenses

On a regular basis, generally every month, the Firm will send you a statement covering our fee charges and expenses, providing all such reasonable back-up documentation. All such statements are due and payable within 30 days following your receipt of them.

If you have any questions about the terms of the engagement, as described above, I hope you will feel free to raise them with me as soon as possible, and, during the course of the engagement, I would hope that you will feel equally free to raise promptly with me any questions you have about our statements. If the terms of the engagement are acceptable to you, I would appreciate it if you would sign and return to me the enclosed copy of this letter, evidencing the agreement to these terms.

### ARNOLD & PORTER

Mr. Giora Meyuhas Mr. Amnon Neubach Mr. Eli Zitouk February 11, 1994 Page 3

Once again, let me say how pleased we are that you have engaged Arnold & Porter in this matter.

Sincerely yours,

ARNOLD & PORTER

Paul S. Berger

ACCEPTED AND AGREED TO:

THE GOVERNMENT OF ISRAEL

Ву

ECONOMIC MINISTER TO NORTH AMERICA

MINISTER FOR ECONOMIC AFFAIRS

ELIAHU ZIV ZUTOUK CHIEF FISCAL OFFICER